

ZYIA REPRESENTATIVE QUALIFICATIONS

Rank	Personal Volume	Lifetime Personal Volume	1st Level Vol.	Qualified 1st Level Directors	Qualified 1st Level ZYIA Double Exec.	Total Group Volume
Representative	200	200	0	0	0	200
Junior Representative	200	1,500	600	0	0	600
Senior Representative	300	3,000	1,200	0	0	2,000
Director	500	10,000	2,000	0	0	10,000
Senior Director	500	15,000	2,500	0	0	20,000
Executive	600	20,000	3,000	2	0	50,000
ZYIA Executive	600	25,000	3,500	4	0	100,000
Double ZYIA Executive	600	30,000	4,000	7	0	250,000
ZYIA Elite	600	40,000	3,500	10	2	500,000
Presidential	600	75,000	10,000	12	3	1,000,000
ZYIA Presidential	600	150,000	20,000	15	4	5,000,000

Pay period is equal to 1 month and all qualifications are monthly except for the Lifetime Personal Volume

ZYIA REPRESENTATIVE REWARDS

Rank	Personal Sales Commissions	Personal Commission Override^	1st Level	2nd Level	3rd Level	4th-5th Levels
Representative	20%	8%	0%	0%	0%	0%
Junior Representative	20%	8%	5%	0%	0%	0%
Senior Representative	20%	8%	5%	2%	0%	0%
Director	20%	8%	5%	3%	1%	.5%
Senior Director	20%	8%	6%	3%	1%	1%
Executive	25%	8%	7%	4%	1.5%	1%
ZYIA Executive	25%	8%	8%	4%	1.5%	1.5%
Double ZYIA Executive	25%	8%	10%	5%	2%	2%
ZYIA Elite	25%	8%	11%	5%	2%	2.5%
Presidential	25%	8%	11%	5%	2%	3%
ZYIA Presidential	25%	8%	11%	5%	3%	3%

^ Commission Override is Added to Personal Sales Commission if PV is Over 1,000 for the Month

* Rank Bonus if Done Within the First 3 Full Months